TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

OF LANDSCAPE ARCHITECTURES

INVENTOR(S): C. THOMAS HENDRICKSON ET AL.

APPLICATION SERIAL NO.: UNASSIGNED

SHEET 1 OF 14

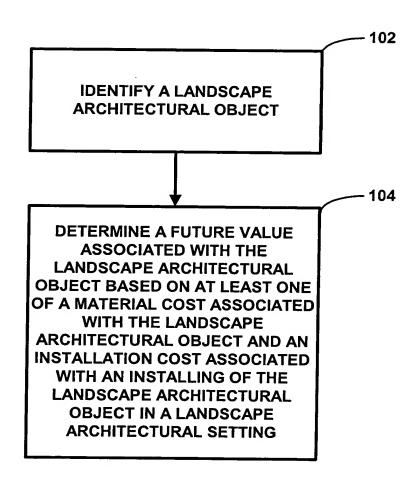


FIG. 1

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

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SHEET 2 OF 14

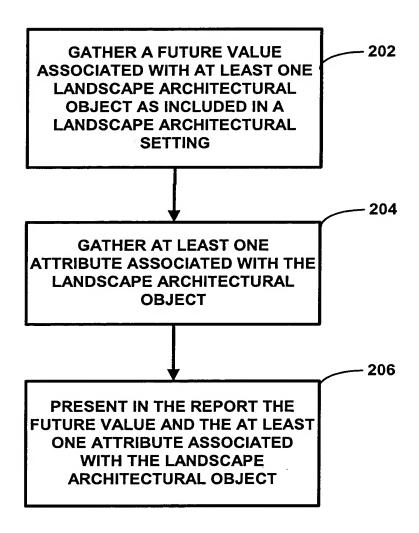


FIG. 2

APPLICATION SERIAL NO.: UNASSIGNED



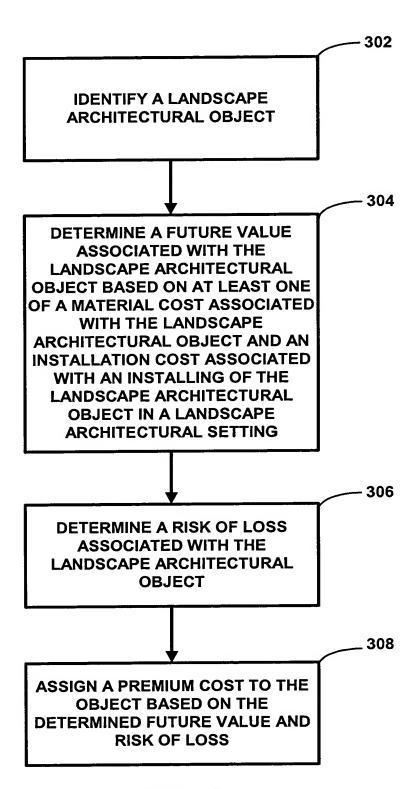


FIG. 3

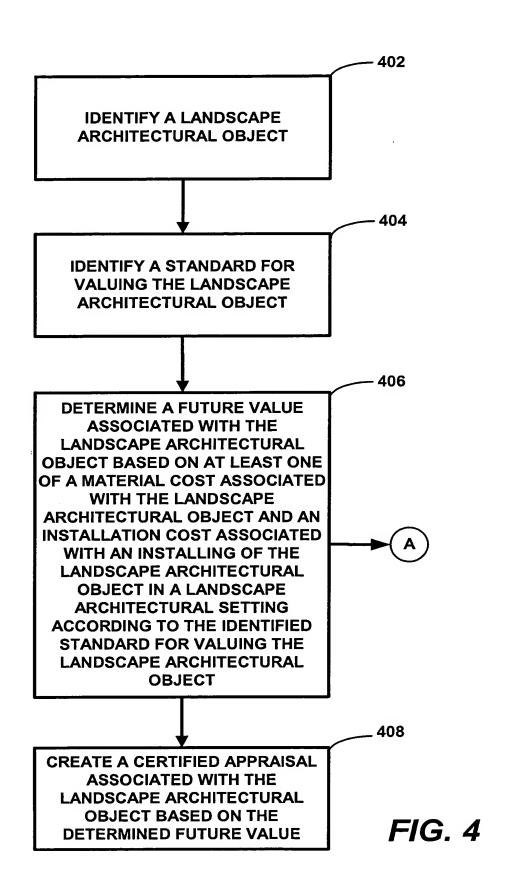
APPLICATION FILING DATE: AUGUST 18, 2003
TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

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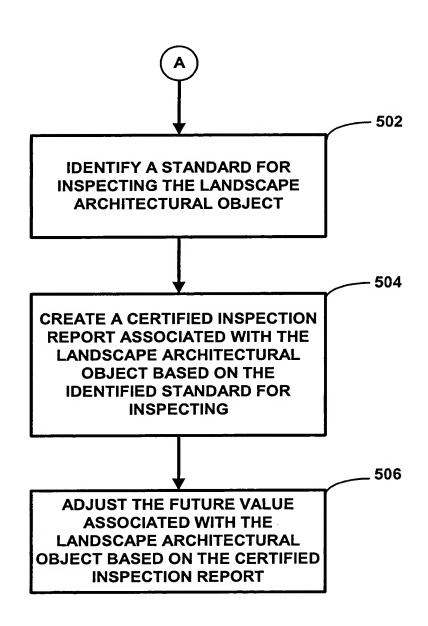


FIG. 5

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

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SHEET 6 OF 14

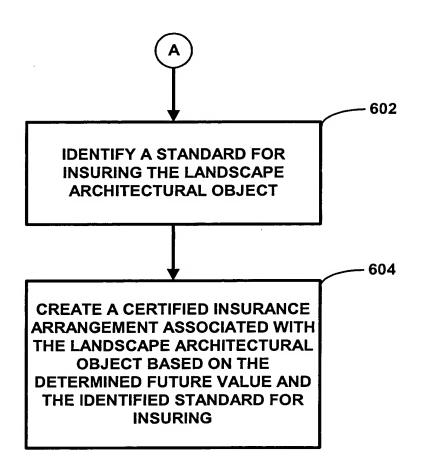


FIG. 6

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

OF LANDSCAPE ARCHITECTURES

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SHEET 7 OF 14

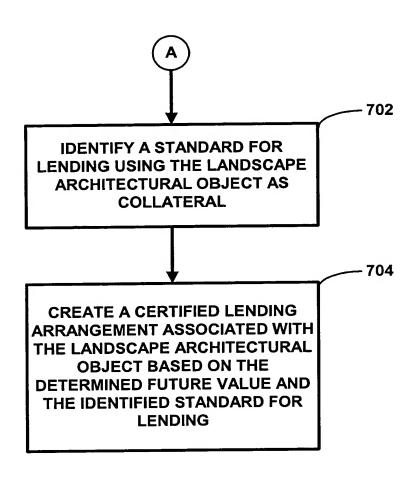
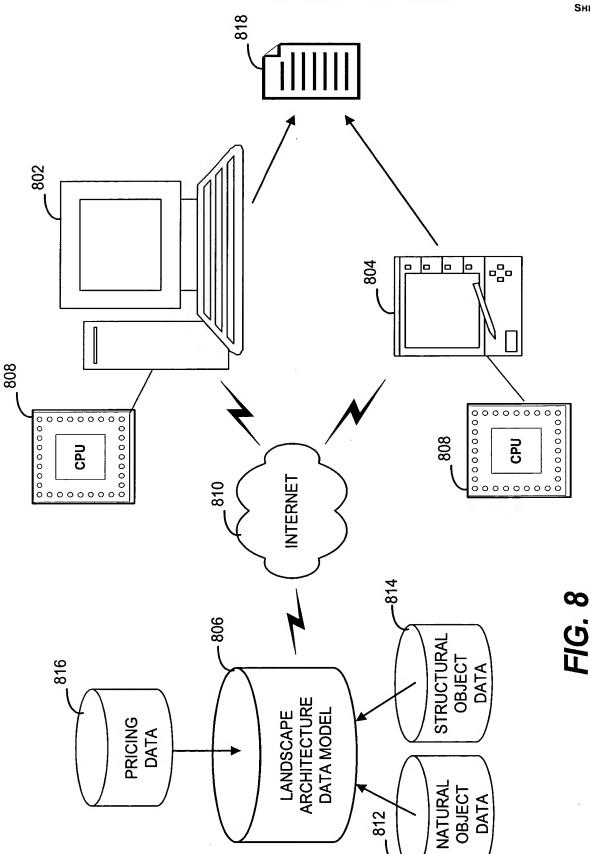


FIG. 7

APPLICATION FILING DATE: AUGUST 18, 2003
TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION
OF LANDSCAPE ARCHITECTURES
INVENTOR(S): C. THOMAS HENDRICKSON ET AL.
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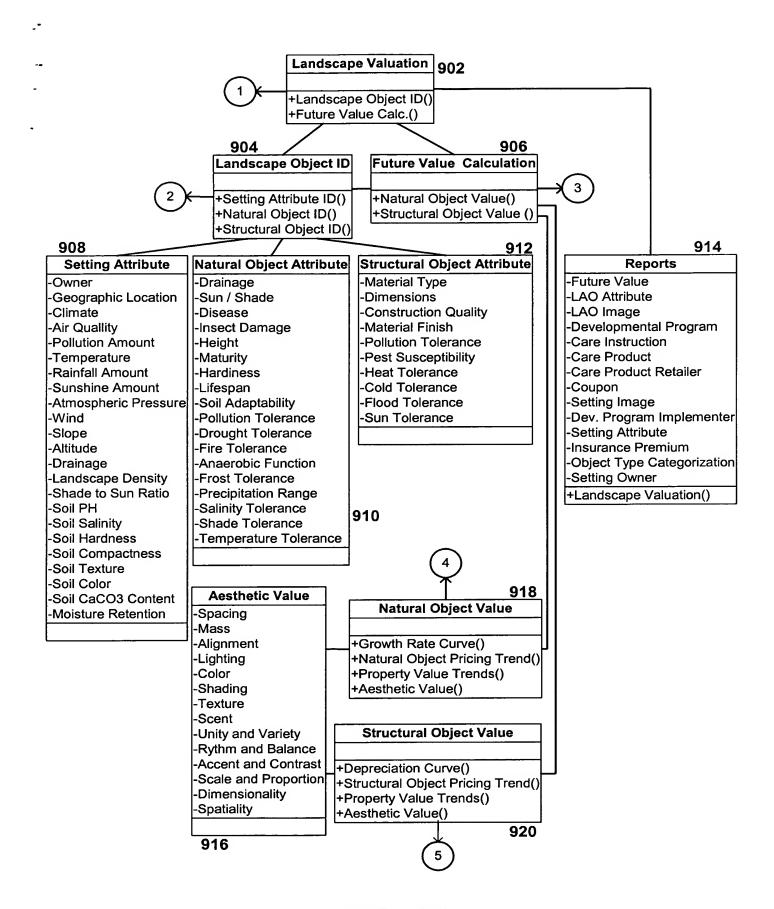


FIG. 9A

APPLICATION FILING DATE: AUGUST 18, 2003
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INVENTOR(S): C. THOMAS HENDRICKSON ET AL.
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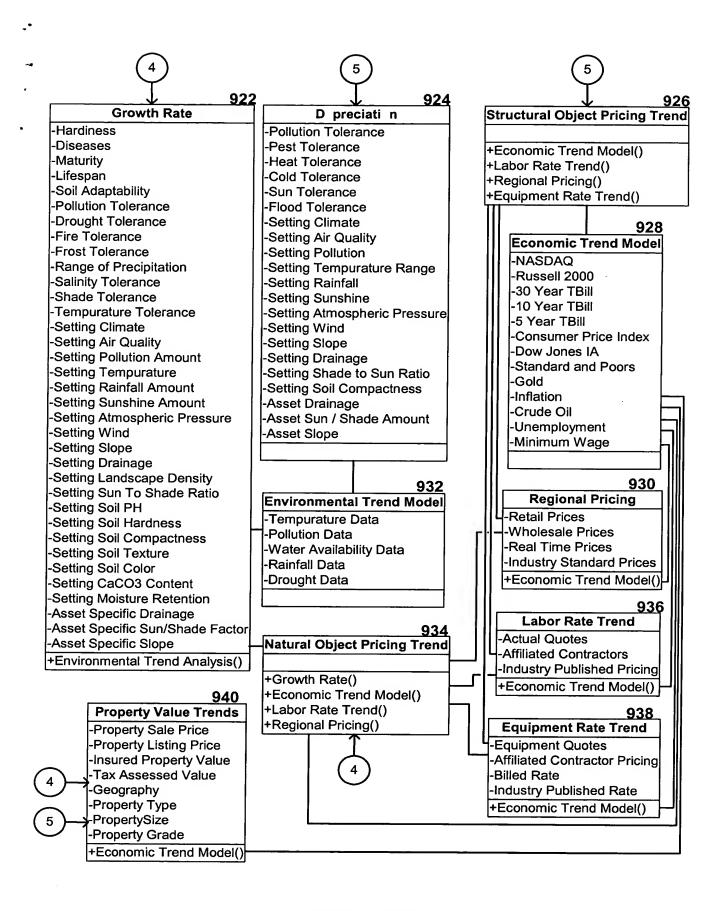


FIG. 9B

APPLICATION FILING DATE: AUGUST 18, 2003

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

OF LANDSCAPE ARCHITECTURES

INVENTOR(S): C. THOMAS HENDRICKSON ET AL. APPLICATION SERIAL NO.: UNASSIGNED

INVENTOR(S): C. THOMAS HENDRICKSON ET AL. APPLICATION SERIAL NO.: UNASSIGNED **SHEET 11 OF 14** 944 Maintenance Pr scriptions Insurance -Nutrutional Substance Protective Substance +Setting Maintenance() +Risk of Loss() Device +Object Maintenance() +Insurance Premium() +Prescriptions() 948 960 **Setting Maintenance Object Maintenance** Geographic Location -Hardiness Climate Disease Susceptibility -Air Quallity Insect Damage Susceptibility -Pollution Amount -Height -Temperature Insurance Premium -Maturity -Rainfall Amount -Lifespan Sunshine Amount Soil Adaptability +Risk of Loss() -Atmospheric Pressure Pollution Tolerance +Future Value Calculation() -Wind Drought Tolerance -Slope Fire Tolerance -Altitude -Frost Tolerance -Drainage Precipitation Range 952 -Landscape Density Salinity Tolerance Risk of Loss Shade to Sun Ratio Shade Tolerance Soil PH Temperature Tolerance Soil Salinity +Future Value Calculation() Soil Hardness +Frequency of Loss() Soil Compactness +Severity of Loss() Soil Texture Soil Color Soil CaCO3 Content -Moisture Retention 954 956 -Asset Drainage Frequency of Loss Severity of Loss -Asset Sun / Shade Disaster Loss Data -Disaster Loss Data -Asset Slope Casualty Loss Data -Casualty Loss Data +General Maintenance() Replacement Loss Data -Replacement Loss Data 958 **General Maintenance** -Watering Frequency -Fertilizer Frequency -Pesticide Frequency -Triming Frequency Growth Containment Freq. -Sealant Frequency -Powerwash Frequency Inspection Frequency

APPLICATION FILING DATE: AUGUST 18, 2003

OF LANDSCAPE ARCHITECTURES

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

FIG. 9C

APPLICATION FILING DATE: AUGUST 18, 2003 TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION OF LANDSCAPE ARCHITECTURES

INVENTOR(S): C. THOMAS HENDRICKSON ET AL. APPLICATION SERIAL NO.: UNASSIGNED

SHEET 12 OF 14

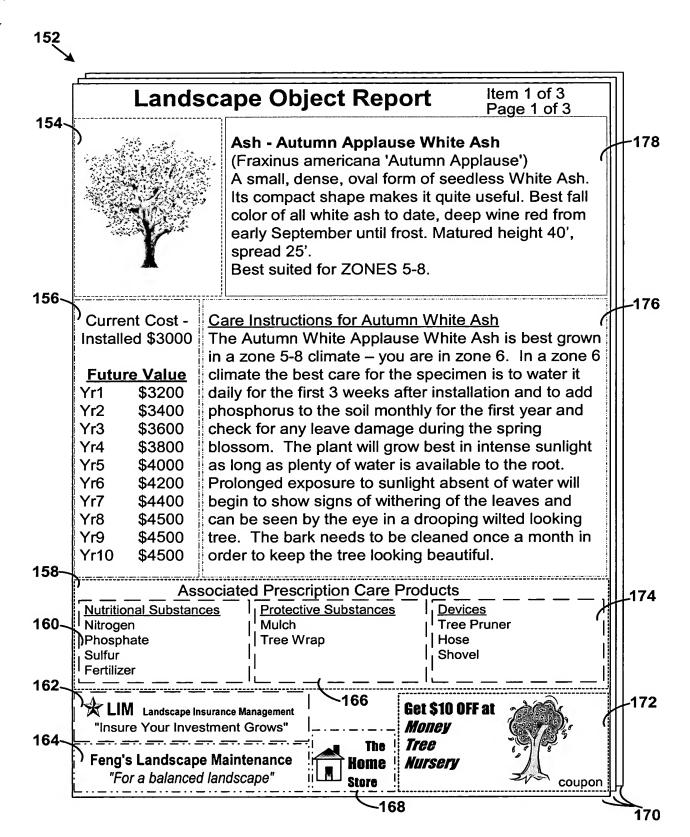


FIG. 10

Application Filing Date: August 18, 2003

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

OF LANDSCAPE ARCHITECTURES

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268-

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INVENTOR(S): C. THOMAS HENDRICKSON ET AL.

APPLICATION SERIAL NO.: UNASSIGNED

SHEET 13 OF 14

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254 256 Prepared for: Property ID **Appraisal Report** Page 1 of 3 Mr. Feng Shui 123 Oak Lane Asheville, NC 258 Object: Autumn Applause White Ash Condition (1-10): 8 *See attached care instructions Current Value: \$3000 Location: Back Yard - Left Corner Yr2 Yr4 Yr5 Yr6 Yr8-10 Future Value \$3200 \$3400 \$3600 \$3800 \$4000 \$4200 \$4400 \$4500 W/Maintenance \$3400 \$3650 \$3900 \$4150 \$4400 \$4650 \$4950 \$5500 260 Condition (1-10): 7 *See attached care instructions Object: Crape Myrtle **Current Value: \$100** Location: Front Yard - Right Side Yr8-10 Yr6 Yr2 Yr3 Yr4 Yr5 Yr7 Yr1 \$225 \$250 \$250 \$250 Future Value \$125 \$150 \$175 \$200 \$255 \$285 \$325 \$325 W/Maintenance \$135 \$165 \$195 \$225 262 *See attached care instructions Object: Cedar Decking Condition (1-10): 7.5 Current Value: \$4000 Location: Back Yard Yr7 Yr8-10 Yr2 Yr3 Yr4 Yr5 Yr6 \$3400 \$3200 \$2900 \$2600 \$2200 \$1900 \$3800 \$3600 Future Value \$3750 \$3700 \$3700 W/Maintenance \$4000 \$3950 \$3850 \$3800 \$3900 264 Object: Stone Walkway Condition (1-10): 8 *See attached care instructions Current Value: \$3500 Location: Front Yard Yr4 Yr7 Yr8-10 Yr1 Yr2 Yr3 Yr5 Yr6 Future Value \$3500 \$3450 \$3400 \$3350 \$3300 \$3250 \$3200 \$3150 W/Maint \$3500 \$3500 \$3500 \$3500 \$3500 \$3500 \$3500 \$3500 Object: Irrigation System Condition (1-10): 9 *See attached care instructions 266 Current Value: \$2500 Location: Front and Back Yard Yr3 Yr4 Yr5 Yr6 Yr7 Yr8-10 Yr1 Yr2 \$2050 \$1800 \$1500 \$1150 \$750 **Future Value** \$2500 \$2400 \$2250 \$2475 \$2450 \$2425 \$2400 \$2350 W/Maintenance \$2500 \$2500 **Report Summary:** Inventory 270 **Total Current Value: \$13100** Quant Object 5 Year Value Without Maintenance: \$12225 Autumn Applause White Ash 1 5 Year Value With Maintenance: \$14380 Crape Myrtle 1 Increased Value From Maintenance: \$2155 1 Cedar Decking Cost of Maintenance: 5 yr x \$200/yr = \$1000 1 Stone Walkway Benefit Realized From Maintenance: \$1155 Irrigation System 274 1 Feng's Landscape Maintenance LIM Landscape Insurance Management Your Personalized Landscape Your Personalized Landscape Maintenance Quotation: \$200 Annually Insurance Quotation: \$150 Annually

FIG. 11

TITLE: TECHINIQUES FOR VALUING, INSURING, AND CERTIFYING A VALUATION

OF LANDSCAPE ARCHITECTURES

INVENTOR(S): C. THOMAS HENDRICKSON ET AL.

APPLICATION SERIAL NO.: UNASSIGNED

SHEET 14 OF 14.

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354 356

Inspection Report

Prepared for: Mr. Feng Shui

Property ID 123 Oak Lane i Asheville, NC

Location: Back Yard - Left Corner

Page 1 of 3

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Object: Autumn Applause White Ash

Overall Object Condition (1-10): 6

Height 20', spread 15' Landscape Setting:

Soil: Clay with mulch covering. Soil nutritional quality: Needs enhancements

Sunlight: Exposed to direct sunlight entire day.

Water: No automatic irrigation system. Drainage around root area good.

Object Condition - Problems Spotted:

Signs of withering of the leaves and drooping/wilting appearance. No disease or insect damage at this time. This tree has experienced prolonged exposure to sunlight without adequate water.

Suggested Care:

Water the tree with one gallon daily for the next three weeks, and then 1.5 gallons every other day. Sprinkle one cup of fertilizer on the soil around the tree and water in. Repeat monthly for the next year. Always check for any leave damage during the spring blossom. The plant will grow best in intense sunlight as long as plenty of water is available to the root. This tree has not received adequate water. Cleaning the bark once a month will help keep the tree looking beautiful.

Location: Back Yard

Current Value: \$3000

Yr1 Yr3 Yr4 Yr5 Yr6 Yr7 Yr8-10 Yr2 \$3200 \$3400 \$3600 \$3800 \$4000 \$4200 \$4400 \$4500 Future Value W/Maintenance \$3400 \$3650 \$3900 \$4150 \$4400 \$4650 \$4950 \$5500

Object: Cedar Decking

Overall Object Condition (1-10): 7.5

Size: 450 sq. ft. Landscape Setting:

Drainage around deck area good.

Some bushes too close to deck.

Sunlight: Exposed to direct sunlight entire day.

Object Condition - Problems Spotted:

No protective substance applied to wood. Dirt build-up. Some splitting of boards.

Suggested Care:

Power wash decking to remove dirt build-up. Repeat every spring. Apply a good wood sealent. Since the deck is exposed to direct sunlight all day, a combination stain/ sealent is suggested to minimize damage to the wood from the UV rays of the sun. Cut back bushes away from decking. Replace split boards as needed.

Current Value: \$4000

Yr3 Yr4 Yr5 Yr6 Yr7 Yr8-10 Yr1 Yr2 \$3800 \$3600 \$3400 \$3200 \$2900 Future Value \$2600 \$2200 \$1900 W/Maintenance \$4000 \$3950 \$3900 \$3850 \$3800 \$3750 \$3700 \$3700

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Feng's Landscape Maintenance

Your Personalized Landscape Maintenance

Quotation: \$150 Annually

LIM Landscape Insurance Management Your Personalized Landscape Insurance Quotation: \$100 Annually

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360